



**Checklist for Selling Your Uncle Maddio’s®**

* **Speak to Friends & Family.**  This decision affects everyone in your life. Don’t overlook the potential for a family member to take over the business.
* **Review Your Franchise Agreement and Cost to Upgrade.** How many years remain in your term? What is the cost to refresh the store before transfer? What is the transfer fee?
* **Pull together Your Restaurant Financial Picture.** You need your most recent P&L and Tax Returns.
* **Assemble items for your Restaurant Broker.** Your broker will need to review your franchise agreement and lease along with an equipment list which should not include leased equipment or personal items.
* **Interview brokers using our Broker Interview Cheat Sheet**. Your business is a valuable asset. Make sure you are working with trusted professionals.
* **Meet With the Restaurant Broker and Review the Valuation.** This is the basis for the listing price.
* **Review & Sign the Listing Agreement.**  Ask questions about any items you don’t understand.
* **Provide notice to Uncle Maddio’s.** Your franchise agreement may include a right of first refusal.
* **Continue to Run Your Business.** Relax and let us do your job while you keep sales and profits in line.

[Click here for a free, no obligation valuation of your Uncle Maddio’s](http://blog.wesellrestaurants.com/firehouse-subs-seller-page)